

CITY OF BETHLEHEM
INTER-DEPARTMENTAL CORRESPONDENCE

SUBJECT: Request for Approval by City Council of Contract Award or Contract Price Increase Pursuant to City Ordinance, Article 121.05 (a)

Project or Contract Reference: 2022 50 Water Meter and AMI Systems Installation

TO: City Council, all members, and Council Solicitor

FROM: Edward J. Boscola, PE, Director of Water and Sewer Resources

DATE: January 5, 2023

On behalf of the Administration, pursuant to City Ordinances, Article 121.05, I request City Council's approval of the following recommendation of the referenced contract award or price increase.

- Check Type of Contract or Change:

 X The contract is for over \$50,000 and required to be bid under the Third Class City Code. We have advertised the above referenced project and received qualified bids. We recommend award of the contract to the bidder identified and for the reasons stated below.

 The recommendation is for a price increase of 10% or more for an existing contract over \$50,000 that was previously bid and awarded under the Third Class City Code.

 The contract is for the engagement of professional services. We have received and reviewed proposals for professional services in connection with above referenced project. We recommend award of the contract to:

- Is the contract appropriation or price increase included in this year's budget? X yes no

- Identify contract funding sources (general fund, grants, loans, etc.....):

Account #007A-77004 Water Capital – Residential Metering

- The name and address of the recommended Professional Service Provider are:

Core and Main LP
615 Grammes Lane
Allentown, PA 18104

- Term of contract or estimated completion date, subject to standard extensions:

The contract shall run from the Notice to Proceed until December 31, 2023

- Description of project or scope of services to be provided:

The Contractor shall provide equipment and labor for the installation of Water Meters and Advanced Metering Infrastructure (AMI) Endpoints. The Contractor shall also provide project management and data integration with the City's billing software system. The majority of the work for this phase shall occur within the City's East and Southside, Freemansburg, and Fountain Hill and will be split up by billing zones. Contractor shall furnish 4,000 meters with touchpad and 4,000 radio frequency endpoint devices. Contractor shall install 2,500 meters and 2,500 endpoints as well as data integration for same. City of Bethlehem forces will install and integrate 1,500 meters and 1,500 endpoints.

- State the actual or estimated price to the City or the proposed Department budget allowance for the initial term; and state payment rate per unit of service if applicable.

\$1,632,500

- Number of renewal term options and duration of each renewal, if any:

Five (5) additional One (1) year terms at unit pricing to be negotiated annually pending availability of capital funding

- Maximum dollar value of all renewals provided for beyond the original term as if all renewals were exercised:

\$10,000,000 – estimated budget for 25,000 meters and endpoints over a 6 year project schedule

- Reasons for recommendation of Administration and Council approval of contract:

Existing residential meters have exceeded their useful life (25 yrs+) and require replacement to ensure accurate consumption charges for billing purposes. It will also allow the city to continue its conversion to a complete AMI infrastructure which allows for automated meter reading. PaPUC recommended replacement of all old meters as per the 2021 water rate case settlement. Core & Main was the lowest responsible bidder and has extensive experience with these projects.

Please approve this recommendation by passing the accompanying resolution. A vote of final approval is requested at the first City Council agenda listing of this matter.

By: 

Copies To: Mayor
Director of Administration
Director of Budget and Finance
Law Bureau
Purchasing Bureau
Controller
Attachment: proposed resolution

RESOLUTION NO. _____

Authorization for Contract or Amendment under Article 121.05(a)

BE IT RESOLVED by the Council of the City of Bethlehem that the Mayor and the Controller and/or such other City officials as deemed appropriate by the City Solicitor, are hereby authorized to execute a Contract or Amendment and such other agreements and documents as are deemed by the City Solicitor to be necessary and/or related thereto, with the following named contractor, for the uses and purposes indicated in the supporting Recommendation of Award of Bid or Contract dated January 5, 2023:

1. Name of Contractor: Core and Main LP
2. Project or Contract Reference: 2022 50 Water Meter and AMI Systems Installation

Sponsored by _____

ADOPTED by Council this _____ day of _____, 20____.

President of Council

ATTEST:

City Clerk